

YES MARITIME SDN BHD



You, as our customer, will receive our focused attention with
utmost integrity at all times.

Efficient, reliable and cost effective services to our customers.

Safety of personnel, assets, environment and the protection of our
customers' reputation.

Serving The Global Maritime Needs



Our Background

Yes Maritime Sdn Bhd was established and registered in Kuala Lumpur, Malaysia in June 2016. Our Head Office is situated in Subang Jaya, Selangor, Malaysia.

Formed and managed by team of experienced Maritime professionals in the Shipping, Chartering, Logistics and Oil & Gas sectors, with the goal to providing and serving the global maritime industry.

Our Management personnel and Consultants have over a hundred years of combined experience in the capacities as Master Mariners and Chief Engineers on various types of Ocean-Going and Offshore vessels, complimented later in their careers by holding Senior Management positions with leading Maritime Shipping, Marine Engineering and Oil & Gas Companies.

Product & Services

Our services in the Maritime Shipping and Offshore industry covers a wide spectrum of ocean-going and offshore vessels, including but not limited to Chemical/Crude/ CPP Tankers, LNG/LPG Carriers, FSO/FPSO, OSVs and FSU/FSRU. Bulk Carriers & General Cargo Vessels.

For Shipping & Maritime services, we are able to cover the global major shipping areas, mainly focused at South-East Asia, Far East, Middle East, Indian Sub-Continent and Europe.

For Oil & Gas and HSSE services, we have staffed ourselves to cover the South-East Asian and Middle Eastern sectors, with the aim to expand to other worldwide regions in the near future.

We are focused in providing our services in the following segments of the maritime industry as below:-

Shipping & Maritime	Oil & Gas	HSSE
<ul style="list-style-type: none"> ▶ Vessel Chartering & Marine Cargo Fixtures ▶ Commercial Management ▶ Maritime Management Consultancy & Advisory Services. ▶ Maritime Support Services including all types of Maritime Surveys, Audits & Vessel Suitability Inspections. ▶ Technical & Engineering Consultancy Services specializing in LNG and all types of tankers 	<ul style="list-style-type: none"> ▶ Offshore Support & Consultancy Services. ▶ Rig & Barge Tow Master services. ▶ SBM & FSO/FPSO Pilotage & Advisory Services. ▶ Full Service Inspections/Audits for Dynamic Position Vessels. ▶ OSV Inspections (CMID, OVID etc.), Surveys, Audits & Vessel Suitability studies. ▶ OSV chartering. 	<ul style="list-style-type: none"> ▶ Comprehensive HSSE Management System ▶ Audit Processes ▶ Employee / Contractor HSSE Manual Development ▶ Project Tender Processes Development ▶ Project/Site Specific HSSE Processes ▶ Incident Management ▶ HAZID and Risk Management

Shipping & Maritime

Vessel Chartering & Marine Cargo Fixtures

- ✓ Time Charters
- ✓ Bareboat
- ✓ Voyage Charters
- ✓ Contract of Affreightment
- ✓ Spot Contracts



Commercially managing vessels & cargoes for clients with rates, duration and terms agreed between owner, charterer, shipper, consignee and contract holder by efficiently measuring performance primarily comparing period-to-period changes in the maritime industry despite changes in the mixed and challenging market.

Commercial Management - Operations & Post-Fixture & Demurrage

Offer of services to clients that encompass the following:-

- ✓ Operations
- ✓ Operate vessel within the terms and conditions of charter party and deliver high quality commercial solutions
- ✓ Post-fixture services
- ✓ Resolution of charter party disputes and claims.



Commercial Operations Services - Execute CP, provide voyage order, monitoring vessel compliance in accordance with CP. Plan, execute & supervise loading & discharging Operation. Tank cleaning planning & supervision. Ship/shore interface

& compatibility studies for oil, chemical & LNG tankers. Appoint port agents and handle DA and costing as per budget. Bunker management – source, evaluate and supply. Vessel speed & fuel consumptions performance – monitoring and claim disputes.

Post-fixture service – BL, DO, LOI, lay-time, demurrage and off-hire calculations. Calculate & invoicing for payment of freight. Assist owners and brokers to conclude fixtures. Providing port agents with cargo release orders. Verify cargo documents and resolution of CP disputes/claims.



Maritime Management Consultancy & Advisory Services

- ✓ Specialized Projects & Forecasting
- ✓ Undertake wide range of projects for our global customers covering all vessel types.
- ✓ STS Operations.
- ✓ Maritime Traffic Risk Assessments (MTRA) including Navigation Study.

Maritime Support Services & Products

- ✓ Cargo Management
- ✓ Tank cleaning & Cargo hold cleaning
- ✓ Vessel Condition Inspection
- ✓ Dry dock planning & supervision
- ✓ Supply of reputable marine And offshore paints products, spares and stores.
- ✓ All types of maritime surveys, audits & vessel suitability inspections
- ✓ Preparation of vessels for SIRE inspections



Technical & Engineering Management/Consultancy Services



Able to handle unlimited range of Projects for Global Marine, Offshore and oil & gas sector involving various types of vessel: Chemical, Product, Crude Tankers, FSO, LNG, FPSO, FSRU, FSU, LPG, Bulk Carriers, General Cargo vessels, AHTS, AWB, MSV, PSV, DSV, Tugs & Barges.

Oil & Gas

Offshore Support & Consultancy Services

- ✓ Project Management.
- ✓ Preparation of Policies and Procedures.
- ✓ Tender Preparation for clients.
- ✓ Logistics Studies for Selection of Vessel



Rig & Barge Tow Master services

- ✓ Provision of experienced Tow Masters.
- ✓ Prepare towing plan and safe routes.
- ✓ Verify suitability of vessels for the tow.

SBM & FSO/FPSO Pilotage & Advisory Services

- ✓ Provision of experienced Pilots.
- ✓ Verify support vessels suitability for the job.



Full Service Inspections/Audits for Dynamic Position (DP) vessels



- ✓ FMEA (Failure Mode Effect Analysis)
- ✓ FSOG (Field Specific Operations Guide)
- ✓ ASOG (Activity Specific Operations Guide)
- ✓ DP Audits & Annual Trials.

Offshore Vessel Inspections

- ✓ Common Marine Inspection Document (IMCA CMID)
- ✓ Offshore Vessel Inspection Database (OCIMF OVID).
- ✓ Pre-OSVIS (Offshore Vessel Inspection System - PETRONAS).
- ✓ Other Oil Majors Inspection report formats.
- ✓ On/Off Hire and Bunker Surveys.
- ✓ Audits and Vessel Suitability studies.



OSV Chartering

- ✓ All types of OSV charters.
- ✓ Fit for purpose vessels.
- ✓ Crew verification and interviews on behalf of charterers.

HSSE

In Yes Maritime, we consider HSSE a very critical element in all our services. HSSE is not just about having written policies displayed and documents filed neatly away. The key to preventing incidents / accidents is via educating your personnel on how best to put these policies and documents in their everyday practice and to adopt HSSE as a continuous culture, both at home and at work sites.

To assist our customers to achieve the above goal, we are able to provide the following services:

- ✓ **Comprehensive HSSE Management System**

 - Develop HSSE Manual, Policies, Procedures, Forms and QA/QC

- ✓ **Audit Processes**

 - Assessment of Current HSSE Programs



- ✓ **Employee/Contractor HSSE Manual Development**

 - Assist with the development of Company HSSE Manual

- ✓ **Project Tender Processes Development**

 - Assist with development of Project Tender HSSE Presentation

- ✓ **Project/Site Specific HSSE Processes**

 - Develop Project Specific HSSE & Emergency Response Processes

- ✓ **Incident Management**

 - Assist with development of Incident / Accident Response Process

- ✓ **HAZID and Risk Management**

 - Assist with Hazard Identification, Risk Control, & Project Development



Our Vision

To be the premier provider of customer focused maritime services, maintaining the highest operating and safety standards of the Shipping, Oil & Gas sectors, regionally and globally.

Our Mission

To provide reliable, efficient and cost saving services to our customers via our knowledge and expertise, with the aim to extend our customers' expectations and satisfactions at all times.

Our Values

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Safety of personnel, assets, environment and the protection of our customers' reputation.

Contact Details:-

Yes Maritime Sdn Bhd

Enquiry & Information	yesmsb@yesmaritime.com
Maritime & Offshore Operations	operations@yesmaritime.com
Engineering & Technical Services	technical@yesmaritime.com

Location:-

**CT-07-16, Corporate Tower, Subang Square, Jalan SS15/4G,
47500 Subang Jaya, Selangor, Malaysia.**

Tel: +603 8605 0208 / Mob: +60 10 403 3070

Website: www.yesmaritime.com